

I want to take my friends/wife/husband/girlfriend/boyfriend on a sailing adventure. How do I do this?

First, know that rental agencies rent boats usually for 4 hr., 8 hr. or full day periods. 4-hours is a good amount of time which allows you to see the bay, enjoy the sights and sounds, and leave the boat feeling a little tired but refreshed.

Here is how to do it: (If using Captain Gene, call him first for availability)

- 1. Call a boat rental agency in San Diego Bay
  - a. Harbor Island Yacht Club (619) 291-7245
    Website: HarborYC.com (Look at San Diego Charters > Fleet Rates)
  - b. Seaforth Boat Rental (888) 834-2628
    Website: SeaforthBoatRental.com (Look at Rentals > Sailboat or Powerboat)
- 2. Advise them you wish to rent a sailboat on (date).
  - a. Advise them about the size of the boat you wish to rent. \*\*
  - b. They will ask about your experience:
- 3. Advise them you will be hiring your own captain, and provide them with my name:
  - a. Captain Gene R. O'Neal Jr. USCG Master License #8446814
  - b. Provide my phone number: (760) 470-4363 \*\*\*
    - i. I am on both boat rental agencies' captain's lists.
- 4. They will make the reservation and reserve your boat.
- 5. Call Captain Gene and advise the size of boat you have rented and the date and time of rental. Captain Gene: email: <a href="mailto:CaptainPappy760@gmail.com">CaptainPappy760@gmail.com</a> or (760) 470-4363
- 6. Captain Gene can advise you what to wear and some logistics.
- 7. On the day of the rental, Captain Gene will meet you and your party at the dock gate, and I will walk you to the boat and go over some United States Coast Guard safety requirements.
  - a. Try to get there at least 20 minutes early.
- 8. Captain Gene will ask that all in your party sign a standard waiver of liability.
- 9. You and your party will load any coolers, food, etc. and board the boat and leave the rest to Captain Gene!

## How much does it cost?

- 1. Depending on the size of the boat and the number of people in your party, Captain's charge between \$50/hr. to \$100/hr. based on boat size and number of people.
  - a. It is usually customary to leave a tip for the captain, 15%-30%
- 2. Boat rental prices are available on the rental agency's websites.
  - a. Rental prices DO NOT include the captain. You will need to pay the captain separately. \*



How do I make it happen? How can I make it happen?

- 1. Get a list of friends that you would like to share the experience with.
- 2. Divide the cost of the boat rental by the number of people in your party.
  - a. Ex. Boat Rental \$500 for 4 hours plus Captain (\$50x4) \$200+tip (20%/\$40)
  - b. Total = \$740 for 4 hours then divide by the number in your party.
    - i. Assume 4 people = \$185 per person (\$46.25/hour)
    - ii. Collect \$\$ from each person and the total cost is covered.
- 3. Enjoy sailing with a competent USCG Master Licensed Captain.

Examples: (Hypothetical – Please refer to the boat rental agencies actual rental prices)

I have 8 friends, and we would like to go sailing in San Diego Bay. I want to rent a 40-foot sailboat, so my friends and I are comfortable and stylish.

Harbor Island Yacht Club: (Used for reference only)

Beneteau 40 (40-foot Sailboat) – \$699 for 4-hours. (Not per hour, but \$699 total + taxes for 4 hours)

Captain Gene - \$65/hr. x 4 hours = \$260 plus tip (15%/\$39) Total: \$299

Boat and Captain - \$998 + taxes for 4 hours.

Guests: 8 guests (including yourself) \$998 divided by 8 = \$124.75 per person (\$31.19/hour p/p)

(Note: There will be sales tax and government fees added by the boat rental agency so keep that in mind)

## Example #2

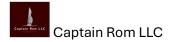
I have 4 friends, and we want to sight see in San Diego Bay for 4-hours.

Beneteau 31 (Sailboat) \$435 total for 4-hours. (Not per hour, \$435 is the 4-hr rental rate)

Captain Gene - \$60/hr. x 4 hours = \$240 plus tip (15%/\$36) Total: \$276

Boat and Captain - \$711 for 4 hours.

Guests: 4 guests (including yourself) \$711 divided by 4 = \$177.75 (plus taxes and fees) per person (\$44.44/hour p/p)



## What do I get?

With Captain Gene you get a United States Coast Guard Master Licensed Captain who knows San Diego Bay and the sights around the bay. Captain Gene prefaces safety at sea and will arrive early (no charge) at the rental agency to conduct safety checks of the boat to ensure a fantastic sailing experience.

Captain Gene is a great teacher! You can drive the boat and sail the boat under instruction and guidance from Captain Gene or just sit back and take in the majesty of it all. Smaller charters can be much more intimate than large commercial charters.

- \* Paying the Captain directly is referred to as a "Bare Boat Charter" and the reason it is important is to satisfy United States Coast Guard rules and regulations. It is semantics, but that is how it is done. Captains are paid in cash.
- \*\* The size of the boat comes into play when you determine how many people you want to sail with. If it is 2-4 people, a smaller boat is comfortable (and less expensive to rent) but to have 5 or more on a small boat becomes cramped. For more than 6 people, the boat needs to be larger for comfort. Keep in mind, boats have maximum capacities, and your hired captain must be licensed in accordance with those capacities.

Most licensed San Diego Captains are credentialed for only up to six guests and is referred to as 6-pack captains. (OUPV License) Their licensing allows them to provide services for up to a maximum of 6 paying passengers regardless of boat size. When 6 paying passengers are exceeded, you need a Master Licensed captain. With a Master Licensed captain, with boat capacity in mind, you can have up to 12 paying passengers (referred to a Bare Boat Charter). Captain Gene is a Master Licensed Captain.

\*\*\* I am on their list of captains at Harbor Island Yacht Club and Seaforth Boat Rentals. If choosing another boat rental agency, please advise Captain Gene so he can send his credentials to the boat rental agency.

Seaforth Boat Rentals has multiple locations in San Diego Bay.

Harbor Island Yacht Club has one location in San Diego Bay.

It is best to "carpool" as the City of San Diego charges for parking. The City just raised their outrages rates again, so carpool to save a little money on parking fees.

If you have any questions, shoot Captain Gene an email at <a href="mailto:CaptainPappy760@gmail.com">CaptainPappy760@gmail.com</a>